

April 23<sup>rd</sup> 2026



Dear Friends & Customers,

We are late to raise prices this year because we wanted to take the time to fully evaluate our farm business as it is now and how we want it to be in the future. Our dream is for this farm to continue to support local families and supply high-quality health-giving foods to our community for generations.

Misty Brook Farm has grown over the years. We started out as two people milking three cows by hand and feeding just a few neighbors. We are now a team of twenty-one people taking care of almost 300 cows, as well as sheep, pigs, & chickens, almost 200 acres of crops, and 700 acres of hay and pasture. We take pride in the food we produce and one of our main values is constant improvement. We are always looking for ways to improve the way we care for our soils, plants, animals, and community.

Last year's price increases allowed us to hire much needed team members, increase wages, invest in soil fertility, make infrastructure improvements, and weather a drought. We all know that price increases are part of inflation, but here are the things we plan to accomplish with this year's price increases:

- We will increase our team by at least two people.
- We will again increase wages.
- We will build a much-needed barn for our dry cows and beef cows to spend the winter in comfort.
- We will update our milking system (new vacuum pump and pulsators), so that we can improve udder health and milk quality.
- We will invest in our soil health by purchasing fertility inputs like lime.
- We will seed down new fields to make high quality PFAS free hay for our cows.

We wouldn't be where we are today without your support. You make it possible for us to continue improving and taking care of our team, animals, plants, and soil. Together we are cultivating a strong local food system that will be here for all our children. Thank you!

Sincerely,

A handwritten signature in blue ink, appearing to read "Katia Holmes", is written over the printed name.

Katia Holmes  
Misty Brook Farm  
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New pricing will go into effect on May 4<sup>th</sup>, 2026.